

# Sample Starter Kit

- ◆ Create an Assortment of Product to “Check Out” to Scouts for the Wagon Sales
- ◆ Make Starter Kits based on Average Sales of Each Product
- ◆ DO NOT include the higher priced items or Chocolate Products in the Starter Kids unless the Scout sells over \$1,000

- ◆ Example of a \$315 Starter Kit:

1—Kettle Micro	\$25	3—White Cheddar	\$60
3—Butter Micro	\$60	6—Original Caramel	\$60
2—Salted Caramel	\$50	2—Popping Corn	\$20
2—Premium Caramel	\$40		

\*\*If you have Store Front (Show & Sell) Sales Scheduled, remember to keep some product for these sales, and have your Scouts do some Card Sales until you can place a secondary order.