

NEW 2018 Fall Popcorn Incentives



Unit Incentives

- **NEW—Defy Gravity!!**—For ALL Scouts in the Unit!! Must sell \$650 per average REGISTERED Boy (Using 2018 Recharter Membership numbers or June 30 whichever is lower!!—BUT based on registered members NOT how many selling) 90 Minute Open Session—includes socks and bracelet. You will schedule and the Council will pay!!



- 1%--Commit to sell by June 15th, Attend Popcorn University on August 11th, order product & prizes online, turn in a list of Scouts with how much they sold, meet all deadlines, turn in all paperwork, and pay with one check
- Sales Incentives: (Using 2018 Recharter Membership numbers or June 30 whichever is lower!!—BUT based on registered members NOT how many selling)
 - 1%--Your Unit's average sales = \$400 per Scout REGISTERED
 - 2%--Your Unit's average sales = \$500 per Scout REGISTERED
 - 3%—Your Unit's average sales = \$600 per Scout REGISTERED

Base Commission=30% plus a possible 4% in Incentives!!