

2021 FALL POPCORN SALE!



Local Products-
Nebraska Grown

Colby Ridge!

— — —

This is not the first time the
Cornhusker Council has sold
Colby Ridge Popcorn as a
Fundraiser!!



2021 Products



Product of NEBRASKA **OVER 70% SUPPORTS OUR LOCAL SCOUTS**



3 Pack Popcorn Combo
• Salted Caramel Popcorn
• Savory Cheddar Popcorn
• Old-Fashioned Kettle Corn

\$45



White Chocolate Covered Pretzels
20 oz.

\$35



Chocolate Drizzled Toffee Popcorn
26 oz.

\$30



Kettle Microwave Popcorn
12 Pack

\$25



Extra Butter Microwave Popcorn
12 Pack

\$20



Salted Caramel Popcorn
20 oz.

\$20



Savory Cheddar Popcorn
10 oz.

\$20



Popping Corn
28 oz.

\$15



The Original Caramel Popcorn
10 oz.

\$10

Case Amt

1

14

14

6

6

14

14

16

14

Unit Commissions

Unit Commissions/Traditional:

Base:	29%	
Incentives:	1%	Attend Popcorn University
	1%	Meet Deadlines, Turn in Paperwork & pay with ONE check
	1%	\$450 per Scout Sales average for RECHARTERED Scouts OR
	2%	\$600 per Scout Sales average for RECHARTERED Scouts OR
	3%	\$750 per Scout Sales average for RECHARTERED Scouts
TOTAL POTENTIAL:	34%	

Online Commissions:

Unit earns 30% Commission*

(Above incentives do not apply to Online Sales)

Products are priced in line with traditional product prices

*Customer pays \$10 shipping for orders under \$50, orders over \$50 have free shipping!

2021 Prizes

Gift Cards from Scheels will be the prize program this year. We are trying to arrange a “Scheels Scouts Day”, for after the sale, but we are still working on these details.

Prize orders will be submitted by either a paper form, or a spreadsheet.



SHEELS
REWARDS

Earn SCHEELS Gift Cards & choose the prize **YOU** want!

NO LIMIT TO THE REWARDS YOU CAN EARN!

Over \$4,000 in sales earns a 5% SCHEELS Gift Card	\$1,500 in sales earns a \$60 SCHEELS Gift Card
\$4,000 in sales earns a \$200 SCHEELS Gift Card	\$1,250 in sales earns a \$50 SCHEELS Gift Card
\$3,500 in sales earns a \$175 SCHEELS Gift Card	\$1,000 in sales earns a \$40 SCHEELS Gift Card
\$3,000 in sales earns a \$150 SCHEELS Gift Card	\$800 in sales earns a \$35 SCHEELS Gift Card
\$2,500 in sales earns a \$100 SCHEELS Gift Card	\$650 in sales earns a \$25 SCHEELS Gift Card
\$2,000 in sales earns a \$80 SCHEELS Gift Card	\$450 in sales earns a \$15 SCHEELS Gift Card
\$1,750 in sales earns a \$70 SCHEELS Gift Card	\$250 in sales earns a \$10 SCHEELS Gift Card

SCHEELS

Scout Incentives

Get more & Have
more fun!!



**Sell Popcorn,
Get SCHEELS Gift Cards!**



SCHEELS REWARDS

**SPIN
TO
WIN!**

First 100 Scouts to hit \$1,250 in sales are invited to Spin to Win event!

Plus get additional spins for every \$1,000 you sell over the \$1,250 sales mark!
Please email popcorn@comhuskercouncil.org to confirm your spot in the Spin to Win event once \$1,250 in sales has been achieved.



**\$700 IN
SALES
BONUS
PRIZE!**

All Scouts that sell \$700 in popcorn get to choose between a hammock or a backpack in addition to their SCHEELS Gift Card!

**TOP
SELLERS
WIN
MORE!**

Win Additional SCHEELS Money!

This is in addition to the SCHEELS \$ that is on the prize sheet!

\$1,500 in sales =	\$25 SCHEELS Gift Card
\$2,500 in sales =	\$50 SCHEELS Gift Card
\$5,000 in sales =	\$100 SCHEELS Gift Card
\$7,500 in sales =	\$175 SCHEELS Gift Card
\$10,500 in sales =	\$275 SCHEELS Gift Card



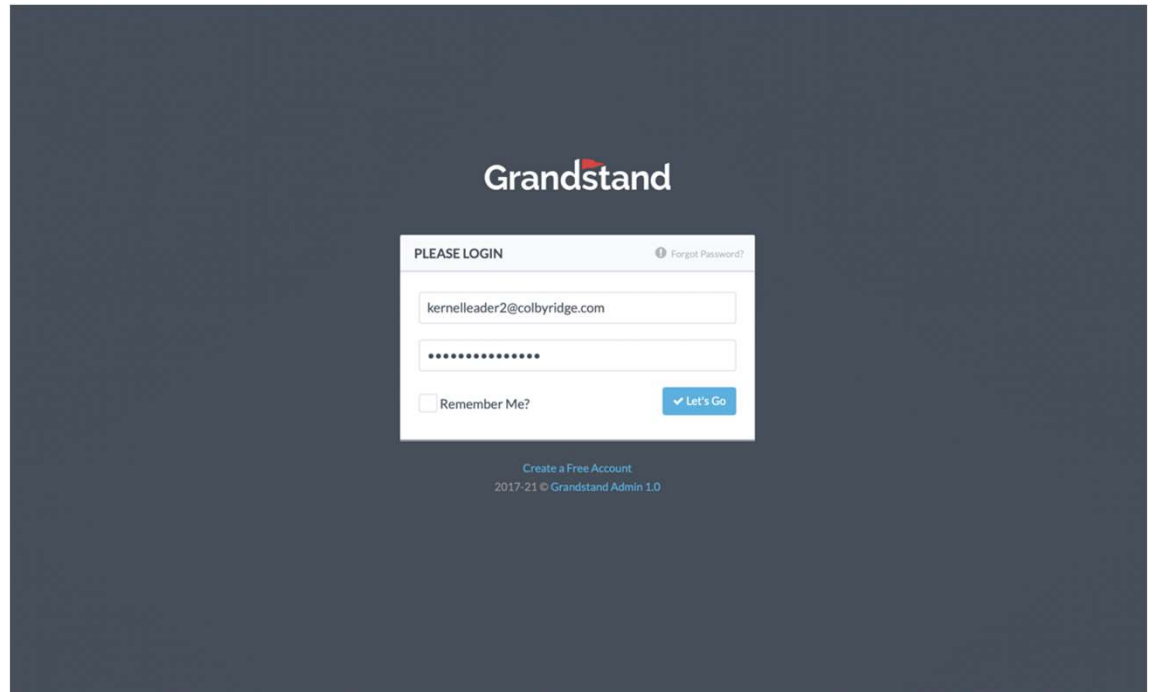
Kernel Portal/Admin

— — —

Go to

<https://grandstandapps.com/admin>

and login with your email and supplied password. **Please note that if a Kernel is in charge of more than one unit they will have to have a separate login for each unit.**

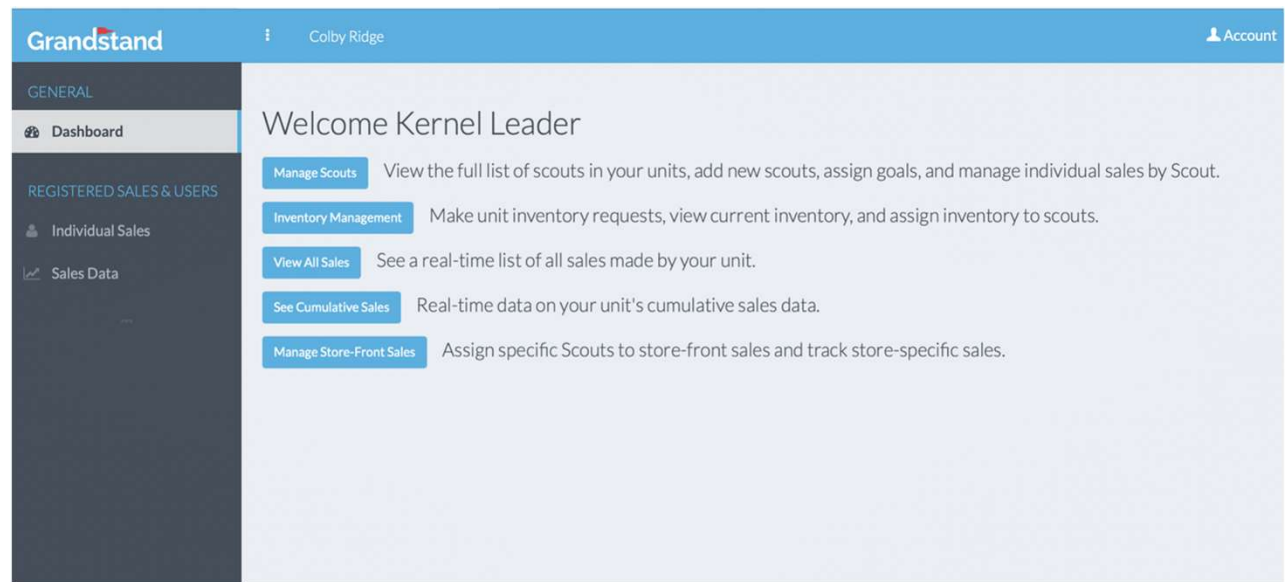
A screenshot of the Grandstand login interface. The background is a dark blue-grey. At the top center is the 'Grandstand' logo in white. Below it is a white login box with a light blue border. The box has a title 'PLEASE LOGIN' and a link 'Forgot Password?'. It contains two input fields: the first for email (containing 'kernelleader2@colbyridge.com') and the second for password (masked with dots). Below the password field is a checkbox labeled 'Remember Me?'. To the right of the checkbox is a blue button with a white checkmark and the text 'Let's Go'. At the bottom of the login box, there is a link 'Create a Free Account' and a footer line '2017-21 © Grandstand Admin 1.0'.

Dashboard

— — —

The dashboard is your jumping off spot for all things related to your Unit management, including adding and editing scouts, requesting and assigning inventory, viewing sales,, and even starting a store-front sale.

The account button in the upper right corner can be used to change your password or log out and may not be accessible on a handheld device.



Manage Scouts

After selecting Manage Scouts from your Dashboard you can view the full roster you have setup for your Unit. Includes quick references for Referral ID (Online Direct Sales Code) and Total Sales. From here you can also adjust the Scouts name and even assign them a Goal that will show up in the app.

As Scouts create their account you will need to approve them in the Active field before they can start using the APP.

The screenshot shows the Grandstand web application interface. The top navigation bar includes the Grandstand logo, a user profile icon for 'Colby Ridge', and an 'Account' link. The left sidebar contains a 'GENERAL' section with a 'Dashboard' link and a 'REGISTERED SALES & USERS' section with links for 'Individual Sales' and 'Sales Data'. The main content area is titled 'INDIVIDUAL SCOUT ACCOUNTS' and features a table with the following columns: Full Name, Username, Unit, Referral ID, Active, and Total Sales. A search bar and a dropdown menu (set to 500) are located at the top of the table. The table contains one entry for Johnny Smith, with a username of jabele@movecreative.com, Troop 572, Referral ID CR265, and an Active status of YES. The Total Sales for this scout are \$10. Action buttons for 'View Sales' and 'Edit Info' are located to the right of the table row. The bottom of the table shows '1-1 of 1' and navigation arrows.

Full Name	Username	Unit	Referral ID	Active	Total Sales	
Johnny Smith	jabele@movecreative.com	Troop 572	CR265	YES	\$10	View Sales Edit Info

Scout Sales Data

By clicking View Sales on an individual Scout you can view detailed numbers for this Scout, including total sales by product and see a full list of Recent Orders.

Grandstand

Colby Ridge

Account

GENERAL

Dashboard

REGISTERED SALES & USERS

Individual Sales

Sales Data

Back to Scout Management

Johnny Smith (Troop 572)

Sales & Order Summary Current Time: 2021-08-10 21:47:48

TOTAL SALES

\$10.00 - Today
\$10.00 - Yesterday
\$10.00 - Last 7 Days
\$10.00 - Last 30 Days

\$0.00 - Credit Card All-Time
\$10.00 - Cash All-Time
\$10.00 - Total All-Time

TOTAL ORDERS

1 - Today
0 - Yesterday
1 - Last 7 Days
1 - Last 30 Days
1 - All Time

TOTAL SALES BY PRODUCT

Salted Caramel: 0
Savory Cheddar: 0
Salted Caramel/Cheddar Mix: 0
3-Pack Combo: 0
Buttered Microwave Popcorn (18-Pack): 0

COUPON/DISCOUNT CODES USED

Only showing most recent 50

RECENT ORDERS

\$10.00 - The Original Caramel Popcorn (08-10-21 12:55 PM - - Cash)

Edit Scout Info

From the Scout Management page you can also edit info about the Scout, including name, email, and goal.

The screenshot displays the Grandstand Scout Management interface. A modal window titled "Edit User" is open, allowing for the editing of a scout's information. The modal contains the following fields:

- Active Status:** A dropdown menu currently set to "Active".
- Email:** A text input field containing "jabele@movecreative.com".
- First Name:** A text input field containing "Johnny".
- Last Name:** A text input field containing "Smith".
- Goal:** A text input field containing "0". Below this field is a note: "Do not include the \$".

At the bottom right of the modal are two buttons: "Close" and "Save". The background interface shows a sidebar with navigation options like "Dashboard", "Individual Sales", and "Sales Data", and a main content area with a "Total Sales" widget and a "Back to Customers" button.

Inventory Management

One page to manage all inventory ordering, inventory available, and inventory assigned to each Scout.

Inventory can be assigned to a specific Scout by clicking on their current inventory quantity and replacing it with the new inventory quantity.

Ordering button is detailed on the next page.

Grandstand

Colby Ridge

Account

GENERAL

Dashboard

REGISTERED SALES & USERS

Individual Sales

Sales Data

INVENTORY MANAGEMENT

Troop 572 - Fall Sale 2021

CURRENT INVENTORY

Product Name	Assigned	Unassigned	Total
The Original Caramel Popcorn	14	46	60
Popping Corn	11	1	12
Salted Caramel Popcorn	0	0	0
Savory Cheddar Popcorn	0	0	0
Extra Buttery Microwave Popcorn	0	0	0
Kettle Microwave Popcorn	0	0	0
Chocolate Drizzled Toffee Popcorn	0	0	0
White Chocolate Covered Pretzels	0	0	0
3 Pack Popcorn Combo	0	0	0

Any changes to inventory numbers must be made manually by a top-level administrator.

INVENTORY REQUEST HISTORY

Request Inventory - Troop 572

Product Name	Quantity	Date Requested	Status
The Original Caramel Popcorn	36	2021-08-10	Approved
Popping Corn	12	2021-08-10	Approved
Salted Caramel Popcorn	64	2021-08-10	Waiting Approval
The Original Caramel Popcorn	24	2021-08-10	Approved

Any changes to quantity after request must be made manually by a top-level administrator.

ASSIGNED INVENTORIES

Scout	The Original Caramel Popcorn	Popping Corn	Salted Caramel Popcorn	Savory Cheddar Popcorn	Extra Buttery Microwave Popcorn	Kettle Microwave Popcorn	Chocolate Drizzled Toffee Popcorn	White Chocolate Covered Pretzels	3 Pack Popcorn Combo
Johnny Smith	14	11	0	0	0	0	0	0	0

To edit the inventory of each product for each scout click on each number. Please note you are not able to assign more inventory that is not available to you.

2017-21 © Grandstand Admin 1.0

Ordering Product

From the Inventory Management page you can place your inventory order. Select the product and set a quantity on a per item basis. For the first Show & Sell order please order by case or half case quantities. (Except for the 3-Pack, Kettle Micro & Butter Micro.)

The screenshot displays the Grandstand web application interface. A modal window titled "Request Inventory" is open, allowing a user to place an inventory order. The modal contains a "Products" dropdown menu currently set to "Products" and a "Quantity" input field. At the bottom of the modal are "Close" and "Save" buttons. The background shows the "INVENTORY" section of the application, with a table listing various products and their quantities.

Product	Current Inventory	Requested Inventory	Assigned	Total
The Original Popcorn	0	0	60	60
Popping Corn	0	0	12	12
Salted Caramel Popcorn	0	0	0	0
Savory Cheddar Popcorn	0	0	0	0
Extra Buttery Microwave Popcorn	0	0	0	0

View All Sales

From the side menu you can view all individual sales by the entire unit. This is a great place to have an overview of what is being done unit wide.

Clicking on a customer's name will take you to a sale's detail page where you can edit delivery status or issue a refund if needed. Clicking on a Scouts name will take you to their sales page.

Grandstand

Colby Ridge

Account

GENERAL

Dashboard

REGISTERED SALES & USERS

Individual Sales

Sales Data

Manage Individual Scouts

CUSTOMERS

500

Search

Name	Email	Seller	Created	Type	Delivered	Address
	---	Johnny Smith	08-10-2021	Purchase	✓	

1-1 of 1

< 1 >

Sale Detail

Here you can refund a credit card order if needed, or delete a cash order. A cash order may also be added manually.

The delivery status can be changed from the undelivered in red, to delivered in green.

Add Manual Transaction

Back to All Users

USER DETAILS

Store Front

EMAIL: N/A

USER ID: XXXX-533

STRIPE ID:

USER TYPE: Guest

SELLER: Test Scout

TRANSACTIONS

Date	Item(s)	Type	Subtotal	Discount	Extra	Shipping	Taxes	Paid Amount	⚡
03-20-21 10:57 AM	Savory Cheddar Popcorn	📦	\$10	--	--	--	--	\$10.00	Cancel

INDIVIDUAL PRODUCT PURCHASES

Date	Item	Quantity	Delivery Status	Amount	⚡
03-20-21 10:57 AM	Savory Cheddar Popcorn	1	<div>DELIVERED</div> 2021-03-20 22:48:57	\$10	<div>Edit</div> <div>Ship</div>

Store Sale Management

From the Dashboard you can manage Store Sales by going to the Store Sale Management page. Here you can create a storefront by entering the location name and short address, a date, and a time start and time end. Please add extra buffer time on the start and end time. Shifts are created by creating two or more sales for a specific store. In the app Scouts will have option to begin their shift for a store by selecting the store/shift.

The screenshot shows the Grandstand web application interface. The top navigation bar is blue with the Grandstand logo, a user menu icon, and the text 'Colby Ridge' and 'Account'. A dark sidebar on the left contains a menu with 'GENERAL' (Dashboard) and 'REGISTERED SALES & USERS' (Individual Sales, Sales Data). The main content area has a light blue header with two buttons: 'Create New Group Sale Time & Location' and 'Back to Scout Management'. Below this is a 'GROUP SALES' section containing a table with one row of data.

Location Name	Date	Time Start	Time End	
Super Saver - 56th & Hwy2	2021-08-03	08:00	20:00	Edit

[illegible][illegible][illegible]

App Scout Login

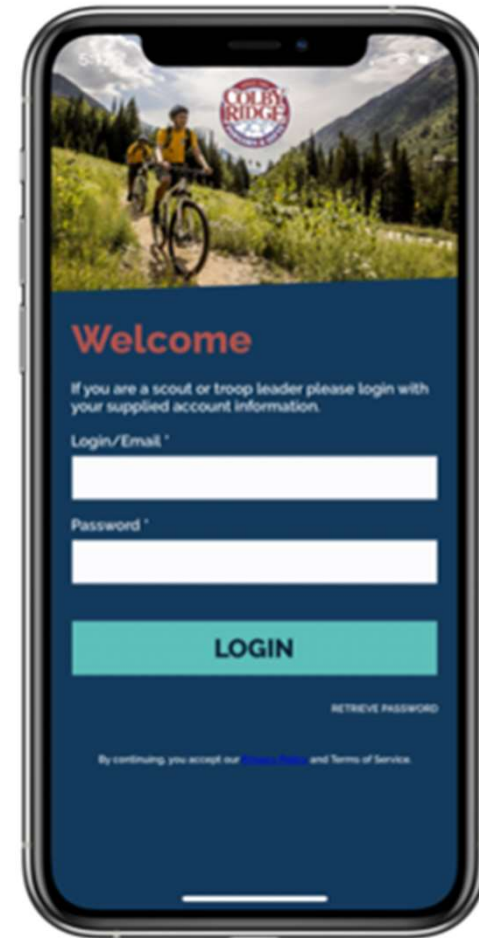
— — —

Scouts must go to:

Cornhuskerpopcorn-colbyridge.com/register/scout

Create their username/password, pick their Unit, and find their Online Sales Code

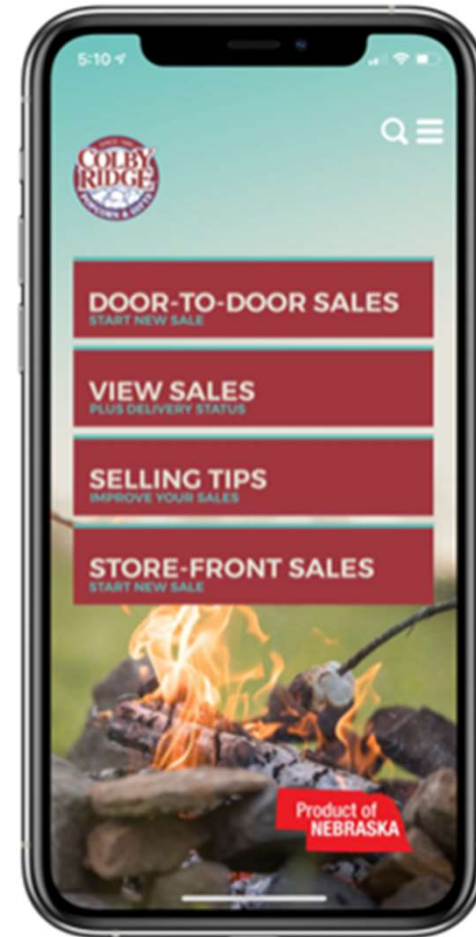
After each Scout has setup their own login and password they can download/update/login to the app.



App Home Page

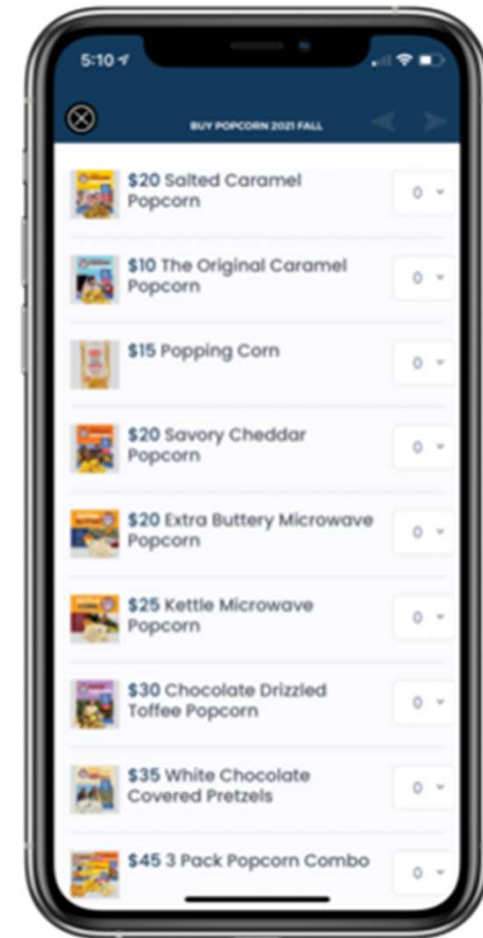
— — —

Once logged in, this is the page that all Scouts will start at and return to throughout their sales. Additional options exist in the menu that can be pulled out from the top right as well.



Select Product & Quantity

Whether choosing Door-to-Door or Store-Front Sale this screen is where items and quantities are set. Once at least one item is selected the total and Checkout option will appear at the bottom.



Post-Product Selection Screen

Once the Scout has marked which items and quantity the customer is wanting to purchase then it is time to either mark it as a quick cash and delivered sale (no other info is required), mark it as a cash undelivered, mark it as a credit card and delivered or mark it as a credit card and undelivered. Detailed information is required for all credit card sales.

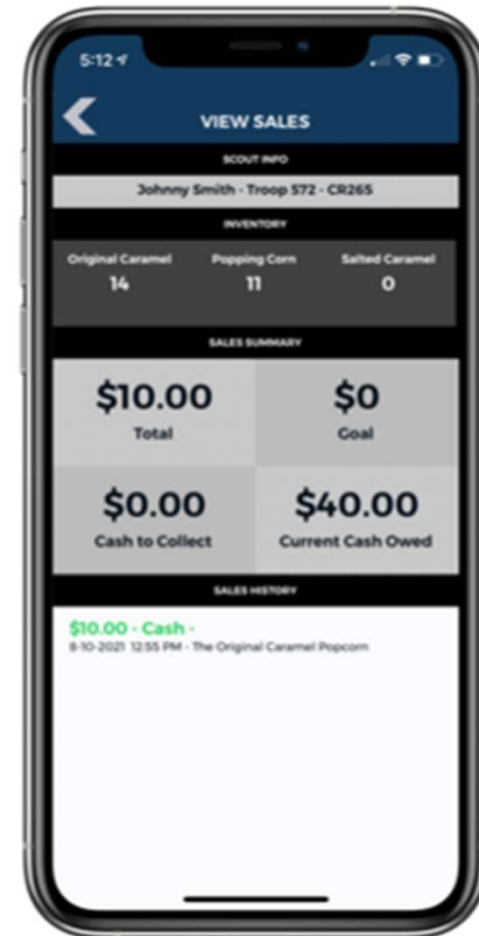
Store-Front Sales

When starting a store-front sale the first step is selecting which store and session this is going into. The good news is that only active sales will be shown. Handling store sales this way enables anyone to jump in and help with the store front sale while helping collect money for their entire Unit.



View Sales

The master page to view inventory available, sales totals, cash amount to pay to Kernel, and a history of all sales. Sales that have been delivered are in Green. Sales that need delivered still are listed in red. Clicking on a sale will give you options to mark items delivered or even mark an order as Paid if it originally was set for cash on delivery.



Switch Units

— — —

Scouts who were in a different unit in the Spring can request to be switched to a different unit by filling out the form in the side menu of the home page. This form will go to Michelle who will manually add them to the new Unit they request after verifying.

5:12

SWITCH SCOUTING UNIT

If you need to be switched to another Unit (Troop or Pack), please let us know your name, existing troop, and future troop.

Full Name *

Old Unit (Troop or Pack) *

New Unit (Troop or Pack) *

Required Questions Marked with *

SUBMIT

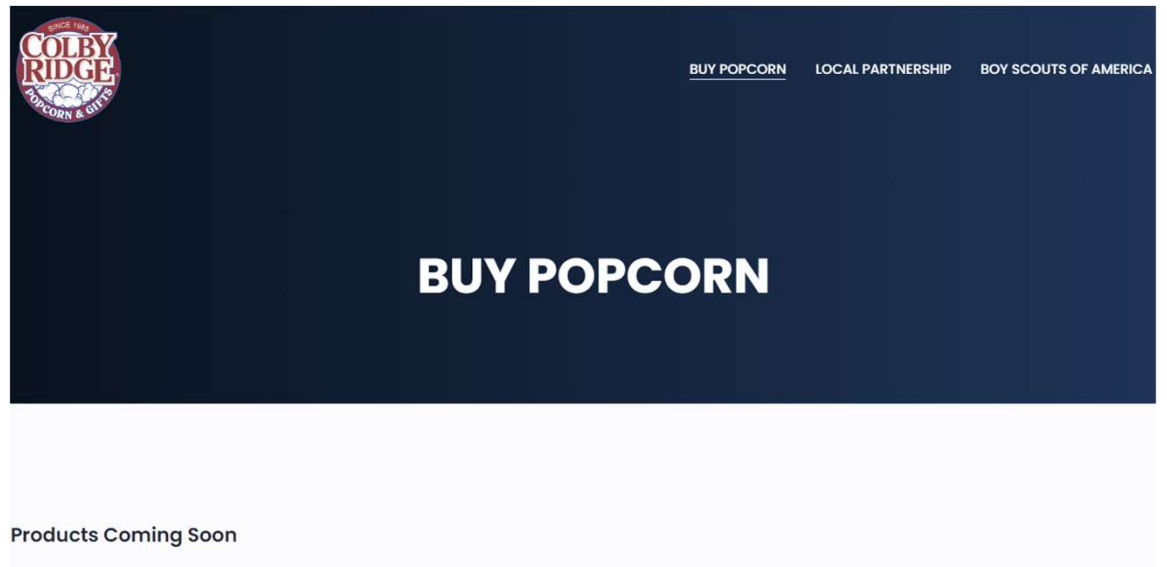
Online Sales

— — —

Site is: cornhuskerpopcorn-
colbyridge.com

Scouts will find their unique code to
share with family and friends on
their initial registration page.

FREE SHIPPING Over \$50!



Questions!!

— — —

Thanks for coming!!

Grab your supplies and samples, (and your children) on your way out!

For more information and Resources visit:

www.cornhuskercouncil.org/popcorn



**Local Products-
Nebraska Grown**