

SAMPLE STARTER KIT

- ◇ Create an Assortment of Product to “Check Out” to Scouts for the Show and Sell Sales
- ◇ Make Starter Kits Based on Average Sales of Each Product
- ◇ DO NOT Include the Higher Priced Items or Chocolate Products in Starter Kids Unless the Scouts Sells Over \$1,000
- ◇ Example of a \$300 Starter Kit

1—Kettle Micro	\$25	3—White Cheddar	\$45
3—Butter Micro	\$60	6—Original Caramel	\$60
2—Salted Caramel	\$50	2—Popping Corn	\$20
2—Caramel w/Nuts	\$40		

***IF you have Store Front Sales Scheduled, remember to keep some product for these sales, and have your Scouts do some Card Sales (neighbors and relatives for sure) until your Store Fronts are finished-Then you can check product back out to be delivered)